

**CITY OF SANTA FE
COUNCIL WORKSHOP
JUNE 9, 2011 6:00 P.M.
COUNCIL CHAMBERS
12002 HWY. 6
SANTA FE, TEXAS**

MINUTES

The meeting was called to order at 6:00 p.m. by Mayor Ralph Stenzel.

Roll Call: Present: Mayor Ralph Stenzel
Mayor Pro-tem Joe Carothers
Councilmember Pat McCrary
Councilmember Jim Abney
Councilmember Bubba Jannett
Councilmember Jeff Tambrella, arrived at 6:35 p.m.
City Manager Joe Dickson
City Secretary Janet L. Davis
Absent: City Attorney Ellis J. Ortego, excused

Also present: Public Safety Director/Police Chief Kenneth Campbell, Bobby Wright and Jack Wilkins of the Galveston County Emergency Communication District, Santa Fe Fire and Rescue Chief Tommy Anderson, and Steve Smithers from Motorola

Workshop: Discussion of radio purchase for police department system upgrading

City Manager Joe Dickson said we have been discussing this major change in our police radio system for a number of years and Motorola has offered a discount on the radios if they are purchased by June 30, 2011. Police Chief Kenneth Campbell explained the transition from analog to analog digital and the mandatory migration to the new technology that is quickly approaching.

Fire Chief Tommy Anderson said the current system was purchased in 1998 and is reaching the end of its useful life. Motorola stopped production of the analog radios four years ago but they will maintain them until 2014 as long as parts are available. Mr. Anderson said the fire department will be entering this program at a cost of approximately \$200,000. Executive Director of the Emergency Communication District Bobby Wright said vendor support for the analog radios will cease in 2015.

Mr. Dickson said if we don't take advantage of this offer now, then we will have to phase in the new radios when the old ones quit working, and we will have to purchase them without a discount. He said Motorola has offered a lease purchase program for acquisition of the radios, and their offer is 0 percent interest for the first 18 months, then a rate of 4.46 percent with the first payment due on December 31, 2012.

Mr. Sam Shimfessel and Mr. Steve Smithers, representatives from Motorola, were present and said the radios retail for about \$6,500/each, but they are offering a discounted price of approximately \$4,500/each if purchased by the end of this month. Mr. Smithers said the radios have a one year warranty, including shipping and parts, and then a two or three year maintenance program. Our old radios can be sold if there is someone willing to buy them, or we can get a credit of \$100 per radio from Motorola. He said the new radios will work today in analog mode, and they will be digital ready when the district's infrastructure is ready. Mr. Smithers said shipment could be delayed by one calendar quarter.

Motion by Councilmember Jannett, seconded by Councilmember Carothers to adjourn. The motion passed and the meeting adjourned at 6:50 p.m.

ATTEST:

RALPH STENZEL, MAYOR

Janet L. Davis, City Secretary